



# **DIFFERENTLY** PLACEMENT BROCHURE - 2021 PGDM | MBA | MCA





Varanasi



**Prof. B. P. Singh** Chairman, Governing Council

## Members

**Prof. S. K. Singh** Vice Chancellor L.N. Mithila University Darbhanga

Shri Shashi Prakash, IAS Former Chief Secretary & Chief Information Commissioner Govt. of Tripura

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Shri Ashok Kumar Singh Vice-Chairman SMS-Society

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**Prof. Rajeev Tripathi** Director MNNIT, Allahabad **Lt. Gen. M. M. Lakhera** Former Governor Mizoram

**Prof. K.P. Singh** Former Vice Chancellor VBS Purvanchal University, Jaunpur Ex. Director, IIT, BHU, Varanasi

**Dr. Chandra Mauli Dwivedi** Global HR Head & Group CHRO ESDS Software Solutions Pvt. Ltd. Mumbai

Shri Ravindra Mishra President HR Garware Wall Ropes Ltd. Pune

Shri G.K. Pillai M.D. & C.E.O Walchand Nagar Induatries Ltd. Pune

Mr. Sharad Singh Secretary & C.E.O. SMS, Lucknow

**Regional Officer** *AICTE-Kanpur (Ex-Officio)* 

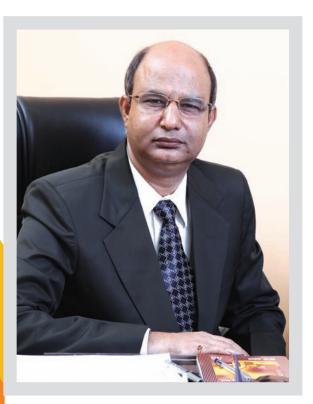
**State Government-Nominee-Director of Technical** *Education U.P. (Ex-Officio)* 

University Nominee

## MEMBER SECRETARY Prof. P. N. Jha Director School of Management Sciences Varanasi



## **FROM DIRECTOR'S DESK**



**Prof. P. N. Jha** MBA, PGDAM, Ph.D (Ad Mgmt.), D. Litt.(Ad Mgmt.) Director

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I take this opportunity to cordially invite you to walk through the landscape of the collective talents and wisdom of outgoing students with a view to assess their compatibility towards accommodating their professional concerns at your respective ends.



Dear Sir / Madam,

Let me take the privilege to wish you a Pleasant Day!

I of course feel a sense of scholastic exultance in putting this small publication before your good self to let you know the ambrosial salience of a highly acclaimed seat of learning and research in the streams of management, commerce, mass communication and computer sciences - School of Management Sciences, Varanasi, a NAAC 'A' Grade Accredited Institution, and equally maintaining a visible position in the high-profile bracket of '**Top 50** B Schools in India'. Four bi-annual Journals - Management Insight, Purushartha, Computing Trendz, and SMS Journal of Entrepreneurship & Innovation, published by us, are being indexed in International Data-base, Scopus, Elsevier, apart from being listed in the UGC-approved List of journals. SMS Varanasi has been popular for giving one of the best learning experiences to the students who have already taken pledge of non-violence to environment. More sanguinely, the institution is widely known for providing a context that enhances professionalism, humanism and social responsibility. Let me express my deep sense of gratitude towards the unwearied cooperation of the corporate sector in helping SMS develop ideally, taking frequent quantum jumps, moving successfully in the historical Silver Jubilee Year and recently exhibiting an unparalleled care of students, faculty & staff during COVID-19.

You will appreciate that sustained business reforms in recent years have helped India make a leapfrogging to move to 63<sup>rd</sup> place on the World Bank's ranking of countries by Ease of Doing Business along with the present spate of concerted efforts by the government may be taken as a welcome trait for the growing corporate visibility within the globalization-drive getting fully prepared to welcome the commandments of the Fourth Industrial Revolution (IR 4.0). Keeping its role as an active corporate partner in progress, especially in the COVID & Post-COVID era, the academic leadership at SMS Varanasi has constantly remained proactive in revisiting both the text and context of the deliverables to ensure a better compatibility to the growing & changing corporate requirements. The aforesaid drive, within an arrogantly beautiful 'Green Campus' of SMS, equally ensures the incorporation of the current industrial & academic concerns within the curricular package to be delivered to our PGDM, MBA & MCA participants for widening their professional permeability. Imbibing all the relevant value models including, communication & personality development, emotional intelligence, business analytics, digital marketing, global economic & political scenario, etc. they become more compatible to the job environments as well as more trustworthy for catering to the versatile needs and expectations of the organizations inviting them to serve.

I take this opportunity to cordially invite you to walk through the landscape of the collective talents and wisdom of our **PGDM**, **MBA & MCA outgoing students** with a view to assess their compatibility towards accommodating their professional concerns at your respective ends.

#### Warm regards & best wishes

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Yours sincerely,

(P.N.Jha)



## **FROM GENERAL MANAGER'S DESK**



**D K Tripathi** M.A-Labour & Social Welfare General Manager-Corporate Affairs

I would like to extend a warm welcome to all the organizations to bestow upon us their pre-placement presentations, and to interact with our outgoing students in order to explore the prospects of recruitment & selection. Dear Sir / Madam,

Let me first have the honour to extend you hearty greetings from SMS Varanasi (Accredited with Grade 'A' from NAAC) for constantly receiving an indelible contribution from the corporate houses, even during the COVID-pandemic, towards various scholastic pursuits relating to a sustained industry-institute partnership. I really don't have suitable words at my command to manifest the true hue of gratefulness this institution owes to you people on the count of meaningfully addressing to the plural career-concerns of our students including, campus placements, summer training, guest lectures, industrial visits, and so forth.

You may appreciate that SMS Varanasi has been putting-in relentless efforts to imbue the participating students with needful competence with a view to enable them to successfully withstand the dynamic & challenging environment of the corporate world. And, I am confident of our students to carry similar professional flair even during the COVID & Post-COVID Era. Endowed with the academic caring by a brilliant pool of faculty, subjecting to the course-curricula of a global standard, coupled with additional pragmatic learning through various training programmes & workshops of high orders, the corporate personality of our students get groomed in terms of domain knowledge & wisdom, analytical skills, leadership traits, positive attitude, perceptual schema and emotional intelligence. You know, the trustworthy performance of several of our alumni has already been acknowledged by a number of corporate units.

I further feel inclined to bring it to your gracious attention that our placement activity invariably starts from the month of October. In this connection I would like to extend a warm welcome to all the organizations to bestow upon us their pre-placement presentations, and to interact with our outgoing students in order to explore the prospects of recruitment & selection. They are equally invited to share their views with our faculty-team so as to embark upon a mutual thrust towards further enriching the industry-academia dyad.

Humble regards & best wishes

Yours sincerely,

Bathi

**DK Tripathi** 



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Sensing the ever-growing need for competent and highly trained professionals endowed with technical skills and aptitude to operate in the highly complex and technology driven industrial environment, the SMS Society, a philanthropic social organisation, registered under the Societies Registration Act, 1860, established an autonomous nonprofit educational centre, School of Management Sciences (SMS), in Varanasi with avowed mission of imparting highly innovative management and computer education in the eastern part of India which was expected to be the need of the hour in the country's economy heading so fast towards globalisation.

With a modest beginning in 1995, the SMS has never looked back. It has made consistent endeavours over the years to prove its national character as a Centre of Excellence in Management and Computer Education. It is because of its proactive approach and immense commitment that SMS has been rated as one of the top-most Institutions in the country imparting professional education in Management and Computer Sciences. The goal of the PGDM & MBA programme is to develop future management leaders, business crusaders and managerial decision-makers, capable of effectively addressing to the plural corporate responsibility at the domestic plus global platform and be equally sensitive to the wider social aspiration.

The objective of the MCA programme, however is to develop future leaders, chief engineers, head designers, principal technical officers of industrial software engineering practice in computer & IT organisations. While distinguishing itself from the usual programmes in Information Technology, the programme develops professionals to strengthen the structural core capabilities needed particularly for a software organisation.

The School of Management Sciences has already actuated the Centre for Corporate Training & Research (CCTR) at Mumbai for better Institute-Industry interaction and the Centre for Spiritualism & Human Enrichment (C-SHE) at Varanasi in the Campus itself for cultivating the individuals into ideal human beings by blending of traditional values with modern thoughts.

SMS has also been recognised as one of the prominent Training Centers by Insurance Regulatory & Development Authority of India for providing training to Insurance Agents.



## VISION

To become a constantly growing center of excellence nurturing global-centric professional leadership based on ethical and moral attributes.

## QUALITY POLICY

Imparting value based education of highest standard, relevant to contemporary World.

## MISSION

To create excellent learning ambience through innovation in teaching, research and consultancy for producing professionals capable of answering global challenges and demonstrating high ethical and moral standards

## GUIDING VALUES

Trust; Sense of Ownership; Sense of Contribution; Innovation; Modesty & Mutual Respect.





SVS

# CAMPUS

The Institute has a sprawling lush-green Campus spreading over an area of over 10 acres with already built-up space of more than 1.25 lacs sq. ft. It is located on the Delhi-Kolkata Golden Quadrilateral Express Highway in a picturesque locale. It encompasses all modern amenities and facilities that are comparable to the best professional institutions of the county. The calm, quiet and hassle-free atmosphere not only provides with a fine learning ambience but also provides an opportunity to develop organic linkages with the corporate world. From all angles, the campus is an architectural marvel in itself.





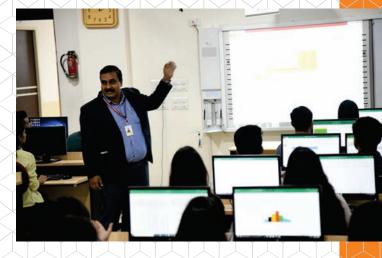






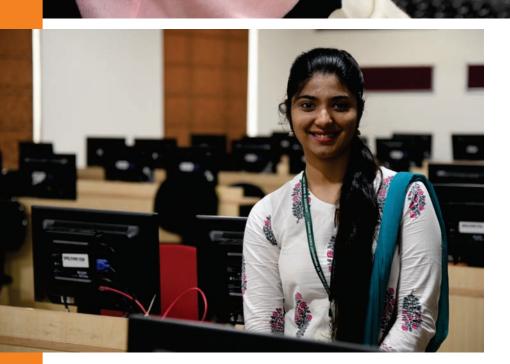






www.smsvaranasi.com





## **IT Infrastructure**

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The IT infrastructure at SMS Varanasi comprises of fully air-conditioned 8 computer labs equipped with latest generation of all relevant computer & electronic gadgetry advancements. The computer centre has more than 400 Dual Core Smart terminals to work as Standalone and also on LAN environment. The institute has unlimited Internet access through 50 MBPS Lease Line connection. SMS has an authentic range of softwares due to its agreement with the renowned IT Company Microsoft. The entire campus of SMS Varanasi is Wi-fi enabled, allowing the student hispeed internet access.



# Infrastructure





## Library & Documentation Center

A rich library and documentation centre accommodating more than 100 students at a time, providing equitable access to excellent library and information services, resources and facilities to the participants of various programmes, faculty and also the wider community to enable them to become lifelong learners.

This fully computerized center comprises of an excellent collection of around 35300 books, 13600 titles, subscription of more than 54 national and international journals, 130 magazines, 30 newspapers along with a wide range of digital material in the form of CDs and DVDs on different functional areas of Management and Computer Science. The library of SMS has an Institutional membership of NDL, INFLIBNET-N-LIST, DELNET including ILL facility and various other online journal search engines. The library is equipped with all kinds of reprographic facilities and maintains a separate reference section.

www.smsvaranasi.com









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## **Digital Harbour**

The Digital Harbour is special section of the SMS Library which is a type of information retrieval system. The Digital Harbour comprises of a collection of academic materials in the form of e-journals, e-books, lectures videos and a vast collection of digital books covering different aspects of business administration, commerce, computer science and various other subjects like career, ethics etc.

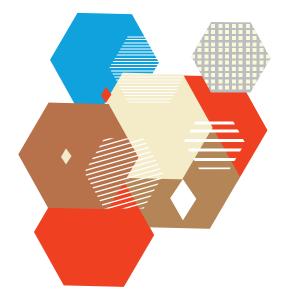




## CONFERENCE HALL

The Institute's Conference Hall, with a seating capacity of 100, is fully air-conditioned and equipped with all modern amenities. It is extensively used for Management Development Programmes, Workshops, Conferences and other such events.

SMS is endowed with one of the best Conferencing facilities comparable to any of the top B-Schools in the country. The Conference Room is acoustically designed and aesthetically decorated. It is fitted with all the modern audio-visual gadgets which include LCD Projectors, Computers, DVD Systems and CD Players along with Video Conferencing Facilities.







## ACADEMIC PROGRAMMES

SMS is involved in dissemination of knowledge through the following academic and professional programmes in which it has proved its mettle:

## **TWO-YEAR FULL-TIME**

- POST-GRADUATE DIPLOMA IN MANAGEMENT (PGDM) Approved by the AICTE, Ministry of HRD, Government of India
- MASTER IN BUSINESS ADMINISTRATION (MBA) Approved by the AICTE, Ministry of HRD, Government of India and affiliated to Dr. A.P.J. Abdul Kalam Technical University, U.P., Lucknow
- MASTER OF COMMERCE (M.COM) Affiliated to Mahatma Gandhi Kashi Vidyapith, Varanasi

### **THREE-YEAR FULL-TIME**

• MASTER IN COMPUTER APPLICATIONS (MCA) Approved by the AICTE, Ministry of HRD, Government of India and affiliated to Dr. A.P.J. Abdul Kalam Technical University, U.P., Lucknow

## **THREE-YEAR FULL-TIME**

- BACHELOR OF BUSINESS ADMINISTRATION (BBA) Affiliated to Mahatma Gandhi Kashi Vidyapith, Varanasi
- BACHELOR OF COMPUTER APPLICATIONS (BCA) Affiliated to Mahatma Gandhi Kashi Vidyapith, Varanasi
- BACHELOR OF COMMERCE (B.COM) Affiliated to Mahatma Gandhi Kashi Vidyapith, Varanasi
- BACHELOR OF ARTS B.A. (Hons.)
   MASS COMMUNICATION
   Affiliated to Mahatma Gandhi KashiVidyapith, Varanasi





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## LEARNING OUTCOMES

The following learning outcomes are generally expected from SMS Varanasi students on completion of their respective courses:

• Knowledge and curiosity to learn more in their respective academic domains,

- Employability skills
- Positive attitude
- · Rational thinking and decision making capabilities
- Skills of team management and leadership
- Ethical and moral values
- ICT skills
- Sensitivity towards humanity, society, and environment
- Traits of a responsible citizen of the nation





## PGDM COURSE PROFILE

## FIRST SEMESTER Ø

- Management Principles & Practices
- Marketing Management
- Research Methodology
- Managerial Economics
- Business Statistics
- Accounting and Financial Analysis
- Business Communication
- EEP-I
- Open Defence I

## SECOND SEMESTER Ø

- Macro economics
- Supply Chain & Logistics Management
- Human Resource Management
- Financial Management
- Operations Management & Research
- Organizational Behaviour
- Field Survey Project
- EEP-II
- Open Defence II

### THIRD SEMESTER 🔊

- Entrepreneurship and Incubation
- Banking and Financial Services
- Business Analytics
- Core Specialisation-I
- · Core Specialisation-II
- Open Specialisation-I
- Open Specialisation-II
- Summer Training Project
- EEP-III
- Open Defence-III

## FOURTH SEMESTER 3

- Leadership by Indian Ethos
- Retail Management
- International Business Management
- Strategic Management
- Core Specialisation-III
- Open Specialisation-III
- Dissertation
- Comprehensive Viva-Voce

#### **Courses of Independent Studies**

(Students are to choose any one out of the following four subject-options from CIS-I & CIS-II)

### Course of Independent Studies (CIS-I) 🦻

- 1. Rural Marketing
- 2. Business & Sustainable Development
- 3. WTO International Trade
- 4. Cross Cultural Management

### Course of Independent Studies (CIS-II) 🤊

- 1. Corporate Governance and CSR
- 2. Customer Relationship Management
- 3. Project Appraisal & Financing
- 4. International Marketing

## **DUAL SPECIALIZATION GROUP**

## MARKETING Ø

- Advertising & Consumer Behaviour
- Sales Management
- Services & Digital Marketing

#### HRM 🔊

- Compensation & Reward Management
  Organizational Development &
- Management of Change
- Human Resource Development

### FINANCE 🔊

- Security Analysis & Portfolio Management
- Taxation and Tax Management
- Risk Management & Derivatives



## MBA COURSE PROFILE

### FIRST SEMESTER 🦻

- Management Concepts & Indian Ethos.
- Managerial Economics
- Financial Accounting for Managers
- Business Statistics
- Organizational Behavior
- Marketing Management
- Business Communication
- Computer Application & Management
  Information System

### THIRD SEMESTER 🔊

- Strategic Management
- International Business Management
- Major Specialization Group (Elective-1)
- Major Specialization Group (Elective-2)
- Major Specialization Group (Elective-3)
- Minor Specialization Group (Elective-1)
- Minor Specialization Group (Elective-2)
- Summer Training Project Report

## SECOND SEMESTER 🔊

- Business Environment
- Human Resource Management
- Business Research Methods
- Financial Management
- Management Accounting Control
- Production Operation & Supply Chain Management
- Quantitative Techniques for Managers
- Legal Aspects for Business
- Comprehensive Viva

## FOURTH SEMESTER 🔊

- Project Management
- · Entrepreneurship Development
- Universal Human Values and
- Professional Ethics • Major Specialization Group (Elective-4)
- Major Specialization Group (Elective-5)
- Minor Specialization Group (Elective-3)
- Cyber Security
- Research Project Report & Viva Voce

## **DUAL SPECIALIZATION GROUP**

#### MARKETING 🔊

- · Sales & Distribution Management (III Sem.)
- Consumer Behavior and Marketing Communication (III Sem.)
- Digital and Social Media Marketing (III Sem.)
- Marketing of Services (IV Sem.)
- Marketing Analytics (IV Sem.)

### HUMAN RESOURCE

- Performance and Reward Management (III Sem.)
- Employee Relations and Labor Laws (III Sem.)
- Strategic Human Resource Management (IV Sem.)

### FINANCIAL MANAGEMENT (2)

- Investment Analysis & Portfolio Management (III Sem.)
- Tax Planning and Management (III Sem.)
- Working Capital Management (IV Sem.)



## MCA (LATERAL ENTRY) COURSE PROFILE

## SEMESTER -I 🔊

RCA-301	Operating Systems
RCA-302	Web Technology
RCA-303	Design & Analysis of Algorithms
RCA-304	Computer Based Optimization
	Techniques
RCA-305	Cyber Security
RCAA-01	Introduction to Programming and
	Computer Organization*
PRACTICALS	

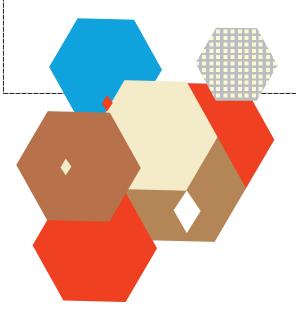
PRACTICALS	
RCA-351	Operating Systems Lab
RCA-352	Design & Analysis of Algorithms Lab

## SEMESTER- II 🔊

RCA-401	Database Management Systems
RCA-402	Computer Networks
RCA-403	Artificial Intelligence
RCA-404	Compiler Design
RCAA-02	Fundamental of Data Structure,
	Numerical & Computational Theory*
Elective-I	
RCA-E15	Mobile Computing
PRACTICALS	
RCA-451	Mini Project
RCA-452	Database Management Systems Lab

#### Code List of Elective-I

RCA-E11	Design & Development of
	Applications
RCA-E12	Client-Server Computing
RCA-E13	Data Warehousing & Data Mining
RCA-E14	Advanced Computer Architecture
RCA-E15	Mobile Computing



### SEMESTER -III 3

SEMESIE	R -III Ø	
RCA-501 RCA-502	Computer Graphics & Animation Software Engineering	
Elective-II		
RCA-E21	Cryptography and Network Security	
Elective-III		
RCA-E31	Cloud Computing	
Elective-IV		
RCA-E45	Big Data	
PRACTICALS	3	
RCA-551	Computer Graphics & Animation Lab	
RCA-552	Project Based on Software Engineering	
Code List of Elective-II		
RCA-E21	Cryptography and Network Security	
RCA-E22	Natural Language Processing	
RCA-E23	Human Computer Interaction	
RCA-E24	Software Testing	
RCA-E25	Modern Application Development	
Code List of Elective-III		
RCA-E31	Cloud Computing	
RCA-E32	Soft Computing	
RCA-E33	Information Storage Management	
RCA-E34	Digital Image Processing	
RCA-E35	Distributed Systems	
Code List of		
RCA-E41	Distributed Database Systems	
RCA-E42	Simulation and Modeling	
RCA-E43	Real Time Systems	
RCA-E44	Pattern Recognition	
RCA-E45	Big Data	
SEMESTE	B-IV @	

### SEMESTER- IV 🔊

NMCA-611	Colloquium
NMCA-612	Project



# TRAINING & PLACEMENT CELL

The Institute has been aware of two main important facts: Firstly, that the interaction with the corporate world during summer placement helps the students to sharpen their managerial and incisive skills and, secondly, the performance of a professional institute is gauged in terms of the quality of placements to its outgoing batches. As such, the Institute has established a full-fledged and well-equipped Training and Placement Cell which provides active support to the students in getting quality summer training as well as final placements. In past, the Institute has had an outstanding record of quality placements.

The students of the SMS are absorbed by leading national and multi-national companies every year. Some of the prominent companies that visit SMS regularly for providing Summer Training & Placement to the PGDM, MBA & MCA students are:

























## INDUSTRY LINKAGE

To keep abreast of the latest changes in the industrial world, a professional Institute should have close linkage with the real business world. Based on this hypothesis, the School of Management Sciences makes concerted endeavours towards organising institute-industry interfaces at different places of importance and so it also undertakes the following activities:





### SEMINARS, CONFERENCES AND EXECUTIVE DEVELOPMENT PROGRAMMES

Seminars and Conferences on key problem areas feature regularly in the Academic Calendar of the Institute. The objective is to provide a platform where the students and faculty members could interact with the highly experienced professionals and academicians.

Perceiving the need for developing and sharpening the skills to exploit the burgeoning and enticing opportunities emerging as a result of the cataclysmic developments in global environment, the SMS also offers several significant Executive Development Programmes for promising entrepreneurs and working executives for which it has received wide appreciation.

### **GUEST LECTURES**

In addition to class-room teaching, the Institute also organises the year-long Guest Lecture Series to give the students a glimpse of the real corporate practices. In this series, the working executives from the organisations of repute are invited to interact with the students on the topics of thematic importance.



#### CONSULTANCY

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The Institute with its highly experienced teaching faculty has been offering consultancy services not only to the local entrepreneurs but also to the business and industrial organisations in the country. Since its inception, the Institute has emerged as a Centre of Excellence where the local entrepreneurs and other organisations do visit for redressal of their problems and also for seeking assistance to get market and consumer surveys conducted for their different products not only in Varanasi but also in other parts of the country.

It is worth mentioning that in the recent past, the Institute has conducted many significant research/market surveys for a number of reputed organisations in the corporate world, both from the Public and Private Sectors.





### Mr. D K Tripathi

GM-Corporate Affairs E-mail : dktripathi@smsvaranasi.com Mobile :9935064429





### **Dr. Amitabh Pandey**

Member-Training & Placement Cell E-mail: placement@smsvaranasi.com

### Mrs. Bhawna Dixit

Sr. Manager-Training & Placement Cell E-mail: placement@smsvaranasi.com





## Mr. Vireesh Tripathi

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### Mr. Rahul Singh

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### Mr. Shambhu Sharan Srivastava

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### Mr. Devashish Mukherjee

Sr. Office Exe.-Training & Placement Cell E-mail: placement@smsvaranasi.com









**Prof. Kamal Sheel Mishra** *Professor & Dean* 

**Prof. Sandeep Singh** *Professor & Dean* 

**Prof. Raj Kumar Singh** *Professor & Dean* 

Prof. Sanjay Saxena Professor & Chairperson

Mr. Shambhu Sharan Srivastava Associate Professor

**Dr. Avinash Chandra Supkar** Associate Professor

Mr. Anand Prakash Dube Associate Professor

Mr. Ram Gopal Gupta Associate Professor

Dr. Amitabh Pandey Associate Professor

Dr. Amit Kishore Sinha Associate Professor

Dr. Pallavi Pathak Associate Professor

Dr. Aditya Kumar Gupta Associate Professor

Mr. Atish Khadse Associate Professor

Dr. Bhavana Singh Assistant Professor

Mr. Sunit Kumar Mishra Assistant Professor Mr. Rohit Mehta Assistant Professor

Mr. Kartikey Singh Assistant Professor

Mr. Chandrashekhar Singh Assistant Professor

Mr. Veeresh Tripathi Assistant Professor

Mr. Saurabh Kumar Srivastava Assistant Professor

Dr. Shishir Kr. Gujrati Assistant Professor

Dr. Saurav Kumar Assistant Professor

Mr. Purnendu Kr. Patra Assistant Professor

Mr. Vir Pratap Assistant Professor

Mrs. Anju Singh Assistant Professor

Mr. Vikash Chandra Sharma Assistant Professor

Mr. Irfan Ahmad Khan Assistant Professor

Dr. Bharat Kumar Assistant Professor

Dr. Gaurav Shah Assistant Professor

Mr. Suraj Prakash Singh Assistant Professor Mr. Santosh Kumar Assistant Professor

Mr. Amit Kumar Banja Assistant Professor

Mr. Shubhanker Yadav Assistant Professor

Ms. Anamika Patel Assistant Professor

Mr. Aviral Mishra Assistant Professor

Mr. Himanshu Upadhyay Assistant Professor

Mr. Sushil Kumar Assistant Professor

Dr. Sofia Khan Assistant Professor

Dr. Ashwani Kr Gupta Assistant Professor

Mr. Anurag Pandey Assistant Professor

Ms. Poorva Sanjay Sabnis Assistant Professor

Dr. Akriti Jaiswal Assistant Professor

Mr. Ashutosh Shukla Assistant Professor





## ACADEMIA

**Prof. A. K. Tripathi** *IIT, BHU Varanasi* 

**Prof. Ajay Kumar Singh,** Delhi School of Economics Delhi

**Prof. Anand Prakash,** University of Delhi Delhi

**Prof. Alok Kumar Rai** FMS, BHU, Varanasi

**Prof. Ashok Kapoor** *IIFT New Delhi*  **Prof. B. P Singh** Ex Head and Dean, Delhi School of Economics Delhi

**Prof. E Balagurusamy,** Former Vice Chancellor Anna University Chennai

Prof. G.S. Pathak IIT, Dhanbad

**Prof. H. Karnik** Indian Institute of Technology Kanpur **Prof. Pramod Pathak** HOD-Management IIT, Dhanbad

**Prof. P.K. Mishra** IIT, BHU Varanasi

**Prof. P. Venugopal** XLRI, Jamshedpur

**Prof. Prabal Kumar Sen** *XLRI, Jamshedpur* 

**Prof. Rajneesh Shukla** Sampoornand Sanskrit University Varanasi Prof. Rajiv Tripathi MNNIT, Allahabad

Prof. Rohit Kapoor IIM, Indore

**Prof. S.K. Kak** Former Vice Chancellor Mahamaya Technical University, Noida

**Prof. S. K. Singh** FMS, BHU, Varanasi

Prof. Sanjoy Mukherjee IIM, Shillong

## INDUSTRY

**Mr.A.P. Singh** Sr. V.P.-HR-IPCL Vadodara

**Mr.Alok Agrawal** Ex. Executive Director Polar Industries New Delhi

**Mr.Arvind Chaudhary** Sr. Vice President-Wallmart New Delhi

**Mr.Ajay Sharma** Joint President Commercial, Jai Prakash Associates Ltd. Rewa

**Mr.A. K. Gupta** VP- Retail Banking, Axis Bank, Mumbai

**Mr. Avinash Yogeshwar** Country Group Manager-HR, Mahindra & Mahindra Financial Services Ltd. Mumbai **Dr. B.R. Singh** Managing Director, SMC & Ex. Advisor-HR-Ispat Industries Ltd., Mumbai

**Dr. C.M. Dwivedi** Global HR Head & Group CHRO, ESDS Software Solutions Pvt. Ltd., Mumbai

**Mr. Deepak Gupta** Director-HR-Kotak Mahindra Bank, Mumbai

**Mr. Deepak Singh** G.M-HR-Mother Dairy New Delhi

**Mr. Deepak Jain** Head-HR Varuna Integrated Logistics Pvt. Ltd. Gurugram

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**Mr. Himanshu Agarwal** Head-HR OM Logistics Ltd. New Delhi **Mr.Hemant Kumar** Director-HR-Indorama Mumbai

**Mr. Manish Agarwal** V.P. & Head-Global Sales and Marketing-Sterlite Technologies Ltd., Pune

**Mr. Pramod Kumar Jain** Chief Executive Officer TCI Global Logistics Ltd., Gurgaon

**Mr. Pritish Sah** GM-HR, Safexpress Pvt. Ltd., New Delhi

**Mr.Ramesh Kr. Agarwal** Chairman Agarwal Packers and Movers Ltd. New Delhi

**Mr.Rajeev Singh** Vice President-HR Luxor Parker New Delhi **Ms. Saagarika Rai** Chief People Officer Reliance Big Ent. Pvt. Ltd., Mumbai

**Mr.Sunil K. Narang** Senior Director Jackson Engineers Noida

**Mr. S.K. Dutta** Group Head HR-ABG Shipyard Ltd., Mumbai

**Mr. Sachin Joglekar** Sr. Vice President-HR ICICI Prudential Life Ins. Co. Ltd., Mumbai

**Dr.V.P. Singh** Exe. Director Devyani Beverages New Delhi

Mr.V. Ramachandran Sr. Director-HR Motorola New Delhi



## Students Profile-2021 • PEDM • MBA • MICA

## cademic Council

## **CHAIRPERSON**

**Prof. P. N. Jha** Director School of Management Sciences Varanasi

## MEMBERS

**Prof. H. Karnik** Indian Institute of Technology Kanpur

**Dr. N. B. Singh** Institute of Management Studies Banaras Hindu University Varanasi

> **Prof. A. K. Singh** Delhi School of Economics New Delhi

**Prof. H.P. Mathur** Institute of Management Studies Banaras Hindu University Varanasi **Prof. Manoj Mehrotra** Director School of Management Sciences Lucknow

**Mr. Akhilesh Mishra** Operations Head Beta Landrex Varanasi

**Prof. Kamal Sheel Mishra** School of Management Sciences Varanasi

**Prof. Sandeep Singh** School of Management Sciences Varanasi

**Prof. Raj Kumar Singh** School of Management Sciences Varanasi

### MEMBER SECRETARY

**Mr. Sanjay Gupta** Registrar School of Management Sciences Varanasi





DUAL SPECIALIZATION



Aditya Singh



Ankit Srivastava

Aquib Ahmad Khan 22 Years

Qualification B.Com

E-mail ID pg25004@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

**Summer Training Project** A Study on the effective Promotional Strategy Influencing Customer for the Product of Big Bazaar



**Akshay Kumar** 22 Years

#### Oualification BBA

E-mail ID pg25008@smsvaranasi.in

Summer Training Organization Skykart E-commerce & Marketing Pvt. Ltd.

**Summer Training Project** To Study the Overall Consumer behaviour of the consumers of Various E-commerce portals and their perceptions towards the E-commerce portals

#### Qualification MCA

E-mail ID

**Oualification** 

E-mail ID

BBA

pg25018@smsvaranasi.in

**Summer Training Organization** Banaras Beads Ltd.

**Summer Training Project** Working Capital Management of BBL



Amjad Khan

Qualification BBA

Qualification

pg25011@smsvaranasi.in

**Summer Training Project** A Study on the Service Quality of

**Summer Training Organization** 

Parekh Integrated Services Pvt. Ltd.

Parekh Integrated Services Pvt. Ltd. on the basis of SERVQUAL model

B.Com

E-mail ID

E-mail ID pg25025@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** A study of Consumer satisfaction towards Operational efficiency and on time performance, of Pizza Hut

Ayush Mishra 22 Years

**Oualification** B.Com

E-mail ID pg25026@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** The Changing Face of Marketing in the Digital Era with Special Reference to Pizza Hut



Avantika Tripathi

24 Years

Daksha Chaturvedi 22 Years

**Oualification** B.Com

E-mail ID pg25027@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

**Summer Training Project** A Study of Marketing Dynamics in Retail Sector (specially towards Big Bazaar)

## pg25021@smsvaranasi.in **Summer Training Organization**

**Summer Training Project** To study the Consumer Awareness. Perception and Attitude towards Commodity Trading

Rudra Shares and Stock Brokers Ltd.

**DUAL SPECIALIZATION** 



**Deepak Gupta** 23 Years





Gaurav Srivastava 24 Years



Imran Kaifi 23 Years **Qualification** B.Com

E-mail ID pg25028@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

Summer Training Project A Study of Customer Buying perception towards Big Bazaar



**Garima Goel** 22 Years

#### **Qualification** B.Com

Qualification

pg25034@smsvaranasi.in

**Summer Training Project** 

**Summer Training Organization** 

Study Credit Cards for Co-brand

Harley Davidson Motor Company Ltd.

B.Com

E-mail ID

Partners

E-mail ID pg25032@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

Summer Training Project Impact of COVID-19 on Big Bazaar Store Operations.

Qualification B.Tech

E-mail ID pg25033@smsvaranasi.in

Summer Training Organization NJ India Investment Pvt. Ltd.

Summer Training Project A study of partner opinion about the online services provided by NJ India Investment Pvt. Ltd.



B.Com E-mail ID

pg25037@smsvaranasi.in

Summer Training Organization Outlook Group

Summer Training Project Effect of branding on consumer buying behavior



**Gracy Singh** 

**Kajal Jaiswal** 23 Years Qualification B.Com E-mail ID pg25039@smsvaranasi.in

> Summer Training Organization Parekh Integrated Services Pvt. Ltd.

Summer Training Project A study of Logistics and Warehousing functions in Parekh Integrated Services Pvt. Ltd.

Kajal Srivastava 22 Years **Qualification** B.Com

E-mail ID pg25040@smsvaranasi.in

Summer Training Organization Kamdhenu Group

Summer Training Project Study on the prospect of online selling of product for Kamdhenulspat ltd.



**Khushi Angiras** 23 Years **Qualification** B.Com

**E-mail ID** pg25041@smsvaranasi.in

Summer Training Organization Vodafone Idea Ltd.

Summer Training Project Emerging Channels of Sale in Telecommunication sector after COVID 19





**DUAL SPECIALIZATION** 



Kumar Aditya 23 Years



Mayank Phadke 22 Years

Nancy Gupta 22 Years

#### Qualification B.Com

E-mail ID pg25043@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

Summer Training Project To study the Consumer Awareness, Perception and Attitude towards Mutual Fund Investments



Kumar Amrit 21 Years

#### **Qualification** B.Com

E-mail ID pg25044@smsvaranasi.in

Summer Training Organization Pizza Hut

Summer Training Project Role of Integrated Marketing Communication in Moulding Consumer Behaviour at Pizza Hut

#### Qualification B.Com

**E-mail ID** pq25048@smsvaranasi.in

Summer Training Organization Buildmyinfra Pvt. Ltd.

**Summer Training Project** Lead Generation in Retail Chain



**Mayank Singh** 23 Years

**Qualification** BBA

**E-mail ID** pg25049@smsvaranasi.in

Summer Training Organization Vashishtha Capital Consultants Pvt. Ltd.

Summer Training Project Investment Behaviour in Indian Capital Market

Qualification B.Com

E-mail ID pg25054@smsvaranasi.in

Summer Training Organization NJ India Investment Pvt. Ltd.

Summer Training Project A comprehensive analysis of Direct Stock Market Investment and Investment in Mutual fund

**Pratibha Bubna** 24 Years

## Qualification

B.Com

E-mail ID pg25058@smsvaranasi.in

**Summer Training Organization** Pizza Hut

Summer Training Project Consumer purchase behaviour towards selected Pizza brands in Varanasi



**Pravesh Kumar** 24 Years

#### **Qualification** B.Com

**E-mail ID** pg25060@smsvaranasi.in

Summer Training Organization Parekh Integrated Services Pvt. Ltd.

#### Summer Training Project

Study on possible challenges and opportunities to Indian Logistics and Supply Chain Companies with special reference to Parekh Integrated Services Pvt. Limited.

## **E-mail ID** pg25050@smsvaranasi.in **Summer Training Organization** Future Lifestyle Fashion Ltd.

(Brand Factory)

**Oualification** 

BBA

**Summer Training Project** A study on the Catchment Area analysis of the Brand factory with special reference to Kolkata Lee Road



Nishant Kumar Gupta 23 Years

**DUAL SPECIALIZATION** 



Priya



**Ranjeet Sharma** 24 Years



**Ritu Sharma** 22 Years

#### Qualification B.Sc

E-mail ID pg25062@smsvaranasi.in

**Summer Training Organization** NJ India Investment Pvt. Ltd.

**Summer Training Project** A study of the Recruitment and Selection Process at NJ India Investment Pvt. Ltd.



**Rajan Kumar** 22 Years

Qualification B.Sc

E-mail ID pg25066@smsvaranasi.in

**Summer Training Organization Outlook Group** 

**Summer Training Project** Introduction to Services Marketing

Qualification M.Com

E-mail ID pg25069@smsvaranasi.in

**Summer Training Organization** NJ India Investment Pvt. Ltd.

**Summer Training Project** A comprehensive study on onetime investment and SIP



**Revati Kannan** 

**Summer Training Project** Importance of Consumer **Buying Behaviour** 

Outlook Group

Qualification

pg25071@smsvaranasi.in

**Summer Training Organization** 

B.Com

E-mail ID

Qualification B.Com

E-mail ID pg25080@smsvaranasi.in

**Summer Training Organization** NJ India Investment Pvt. Ltd.

**Summer Training Project** Study of Investors attitude towards Investment in Post COVID time

Qualification B.Com

E-mail ID pg25076@smsvaranasi.in

**Summer Training Organization** Outlook Group

**Summer Training Project** To Study the Potential of Social Networking Sites In Order to Increase Circulation of Outlook Magazines.



Sapna Rai



Shanu Mishra 23 Years

**Oualification** B.Com

E-mail ID pg25083@smsvaranasi.in

**Summer Training Organization** Berger Paints Ltd.

**Summer Training Project** A Study on customer satisfaction towards Berger Paints India Ltd.



Shaurya Jaiswal

**Oualification** B.Com

E-mail ID pg25111@smsvaranasi.in

**Summer Training Organization** NJ India Investment Pvt. Ltd.

**Summer Training Project** Investor Perception toward investment in NJ India





DUAL SPECIALIZATION



**Shiv Shekhar Tiwary** 29 Years



Shivani Khanna 23 Years



Sneha Rai 22 Years

Qualification B.Com

E-mail ID pg25085@smsvaranasi.in

**Summer Training Organization** VRS Foods (Paras Dairy)

**Summer Training Project** A study on analysis of the customer satisfaction level towards "PARAS



**Shivam Singh** 22 Years

#### Qualification B.Com

E-mail ID pg25087@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

**Summer Training Project** A Study on the Customer awareness and buying behavior of different financial instruments

Qualification B.Com

E-mail ID pg25088@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

**Summer Training Project Customer Relationship Management** towards Big Bazaar



Shruti Singhal 25 Years

Qualification B.Com E-mail ID

pg25110@smsvaranasi.in

**Summer Training Organization** Vashishtha Capital Consultants Pvt. Ltd.

Summer Training Project Study of Individual Mutual Fund Investor Behaviour

Qualification BCA

E-mail ID pg25099@smsvaranasi.in

**Summer Training Organization** Future Lifestyle Fashion Ltd. (Brand Factory)

**Summer Training Project** A study on the Catchment Area analysis of the Brand factory with special reference to Asansole

Vartika Singh 22 Years

**Oualification** B.Com

Qualification

pg25093@smsvaranasi.in

**Summer Training Project** 

swastika investmart ltd.

of the people with reference to

Swastika Investment

**Summer Training Organization** 

Study on investment pattern analysis

B.Com

E-mail ID

E-mail ID pg25103@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

**Summer Training Project** A Study of Customer Service with reference to Big Bazaar



Tejaswi Madhavi

21 Years

Vedika Gupta 22 Years

**Oualification BBA** 

E-mail ID pg25104@smsvaranasi.in

**Summer Training Organization** Future Lifestyle Fashion Ltd. (Brand Factory)

**Summer Training Project** A study on the Catchment Area analysis of the Brand factory with special reference to Kolkata AJC Bose Road



S

DUAL SPECIALIZATION



Vishal Kumar Patel 22 Years

#### **Qualification** B.Com

E-mail ID pg25106@smsvaranasi.in

Summer Training Organization Outlook Group

Summer Training Project Importance of Customer Relationship Management in Magazine Industry.





DUAL SPECIALIZATION



Abhishek Singh 22 Years



Akanksha Gupta 23 Years

Akash Thakkar 24 Years

#### Qualification **BRA**

E-mail ID pg25001@smsvaranasi.in

**Summer Training Organization** Future Lifestyle Fashion Ltd. (Brand Factory)

**Summer Training Project** A study on the Catchment Area analysis of the Brand factory with special reference to Siliguri



E-mail ID pg25005@smsvaranasi.in

**Summer Training Organization** Buildmyinfra Pvt. Ltd.

**Summer Training Project** Lead Generation in 3PL Client



Aditya Kumar Seth 22 Years

#### Oualification BBA

E-mail ID pg25003@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** Factors Influencing Consumer Buying Behaviour of Pizaa at Varanasi



Akansha Kumari 22 Years

Qualification B.Com

E-mail ID pg25007@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

**Summer Training Project** A Project Report on Marketing Strategy of Big Bazaar



**Aman Pandey** 22 Years

Qualification B.Com

Qualification

pg25006@smsvaranasi.in

**Summer Training Project** 

**Summer Training Organization** 

Rudra Shares and Stock Brokers Ltd.

To study the Consumer Awareness,

Perception and Attitude towards IPO

B.Com

E-mail ID

E-mail ID pg25010@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** Consumer Attitudes and Perception towards Pizaa Brands



Anamika Kumari 25 Years

**Oualification** B.Sc

E-mail ID pg25012@smsvaranasi.in

**Summer Training Organization** Parekh Integrated Services Pvt. Ltd.

**Summer Training Project** A study on transportation and security practices in Parekh Integrated Services Pvt. Ltd



Anand Jhunjhunwala 26 Years

**Oualification** B.Com

E-mail ID pg25013@smsvaranasi.in

**Summer Training Organization** Buildmyinfra Pvt. Ltd.

**Summer Training Project** Business Development In Hotels and Hospitality Industry

**DUAL SPECIALIZATION** 



Ananya Mishra 22 Years



Anjali Kumari 24 Years



Ankur Singh 25 Years

Qualification B.Com

E-mail ID pg25014@smsvaranasi.in

**Summer Training Organization** Web Infratech Pvt. Ltd.

**Summer Training Project** Work Life Balance Programme to Improve Performance of **Employeein Wave Infratech** 



**Anchal Kumari** 23 Years

Qualification BBA

Qualification

pg25017@smsvaranasi.in

Future Retail (Big Bazaar)

Summer Training Project

**Summer Training Organization** 

A Study of Home Delivery Process of

B.Com

E-mail ID

E-mail ID pg25015@smsvaranasi.in

**Summer Training Organization** Kamdhenu Group

**Summer Training Project** Study on Social Media viability for Advertising of Kamdhenulspat ltd.

Qualification B.Com

E-mail ID pg25016@smsvaranasi.in

**Summer Training Organization** Buildmyinfra Pvt. Ltd.

**Summer Training Project** Business Development in "Pharma & Chemicals"



**Ankit Singh** 

Qualification B.Com

E-mail ID pg25019@smsvaranasi.in

**Summer Training Organization** Vashishtha Capital Consultants Pvt. Ltd.

**Summer Training Project** Investment pattern of equity investors in Indian capital market



Anshu Kumar Patel 21 Years

Qualification BBA

Big Bazaar Stores.

E-mail ID pg25020@smsvaranasi.in

**Summer Training Organization** Skykart E-commerce & Marketing Pvt. Ltd.

**Summer Training Project Consumer Changing Preference** towards Online Shopping from Offline Shopping towards the Eco friendly Last Mile Delivery

Arpana Chaubey 21 Years

**Oualification** B.Com

E-mail ID pg25022@smsvaranasi.in

**Summer Training Organization** Buildmyinfra Pvt. Ltd.

Summer Training Project Lead Generation in FMCG



**Aruna Singh** 

**Oualification** BBA

E-mail ID pg25023@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

**Summer Training Project** To study the Consumer Awareness, Perception and Attitude towards **Currency Trading** 





DUAL SPECIALIZATION



**Jaspreet Kaur** 22 Years



E-mail ID pg25038@smsvaranasi.in

**Summer Training Organization** Compass Group

**Summer Training Project** Recruitment and Mapping of critical position



Ayushi Rai

## Qualification B.Com

E-mail ID pg25112@smsvaranasi.in

**Summer Training Organization** Kamdhenu Group

**Summer Training Project** Does work from home affects productivity with special reference to Kamdhenulspat ltd.



**Dhawal Kumar** 24 Years



Divya Rai 22 Years

Qualification B.Com

Qualification

pg25108@smsvaranasi.in

**Summer Training Project** 

**Summer Training Organization** 

A Study on the Customer Satisfaction

B.Com

E-mail ID

Pizza Hut

at Pizza Hut

E-mail ID pg25029@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** Performance of Customer Reward Programs at Pizza Hut



**Diksha Kashyap** 23 Years

Qualification B.Com

Qualification

pg25030@smsvaranasi.in

**Summer Training Project** 

**Summer Training Organization** 

Harley Davidson Motor Company Ltd.

Effective way to minimize travel cost

B.Com

E-mail ID

E-mail ID pg25031@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

**Summer Training Project** To study the Consumer Awareness. Perception and Attitude towards Derivatives

**Oualification** B.Com E-mail ID pg25035@smsvaranasi.in

> **Summer Training Organization** Kamdhenu Group

**Summer Training Project** A study on training and development of executives in Kamdhenulspat Ltd



**Harsh Singhal** 

**Oualification** BBA

E-mail ID pg25036@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** Factors affecting the customer satisfaction and customer loyalty towards Pizza Hut



Gyanvi Soni 23 Years

Fiza Siddiqui 21 Years

**DUAL SPECIALIZATION** 



**Poorvi Kapoor** 



Kumari Subhangi 24 Years



Mayank Dubey 25 Years

Qualification B.Com

Qualification

pg25045@smsvaranasi.in

**Summer Training Organization** 

Lakshmishree Investment &

**Summer Training Project** 

Lakshmishree Investment & Securities Pvt. Ltd.

pg25047@smsvaranasi.in

**Summer Training Project** 

Investment Behaviour in Indian

Vashishtha Capital Consultants Pvt. Ltd.

**Summer Training Organization** 

A study on Role of Information

Technology in NBFC with reference of

Securities Pvt. Ltd.

**Oualification** 

BBA

E-mail ID

E-mail ID

B.Sc

E-mail ID poorvivns0542@gmail.com

**Summer Training Organization** VRS Foods (Paras Dairy)

**Summer Training Project** Factors determining Job Satisfaction of Employees.



**Krishna Kumar Singh** 

## Qualification B.Com

Qualification

@ Big Bazaar

Qualification

B.Com

E-mail ID

E-mail ID pg25042@smsvaranasi.in

**Summer Training Organization Outlook Group** 

## **Summer Training Project**

pg25046@smsvaranasi.in

Future Retail (Big Bazaar)

**Summer Training Project** 

**Summer Training Organization** 

A Study of Retail Operation Processes

Sales Generating Strategies for Outlook Group's Magazines using **Corporate Promotional Activities &** Online Internet Marketing.

Kundali Baranwal 23 Years

B.Com

E-mail ID pg25051@smsvaranasi.in

**Summer Training Organization** Outlook Group

**Summer Training Project** Maintaining CRM By Studying Consumer Buying Behavior Of Outlook Magazines.

Nikhil Rai

**Oualification** B.Com

Capital Market

E-mail ID pg25052@smsvaranasi.in

**Summer Training Organization** Panasonic India Ltd.

**Summer Training Project** Benchmarking best performance management practices



**Nikhil Yadav** 

**Oualification** B.Com

E-mail ID pg25053@smsvaranasi.in

**Summer Training Organization Outlook Group** 

**Summer Training Project** Role of E-commerce and CRM, Survey of Customer Perception and viability of E-magazine.



Neelamanshu Mishra 21 Years





**DUAL SPECIALIZATION** 



Atmiya Verma 22 Years



**Pranjal Acharya** 22 Years



Prerana Singh 22 Years

Qualification B.Com

E-mail ID pg25024@smsvaranasi.in

**Summer Training Organization** Outlook Group

**Summer Training Project** A Study on CRM , Role of E-Commerce and Related Marketing Strategies.



Pragati Rai 23 Years

### Qualification B.Com

E-mail ID pg25056@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** Work-Life Balance Programs to Improve Employee Performance

## Qualification B.A.

E-mail ID pg25057@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** A study on training and development employees at Pizza Hut



**Pratik Anand Sinha** 23 Years

Qualification B.Sc

Qualification

pg25059@smsvaranasi.in

Summer Training Project

Towards Pizaa Hut

**Summer Training Organization** 

A Study on the Consumer Behaviour

B.Com

E-mail ID

Pizza Hut

E-mail ID pg25063@smsvaranasi.in

**Summer Training Organization** Hero Motocorp Ltd.

**Summer Training Project** A study on recruitment and selection practices with special reference to hero motors

**Rahul Laha** 

**Oualification** BBA

**Oualification** 

Outlook Group

magazines

pg25061@smsvaranasi.in

**Summer Training Project** 

**Summer Training Organization** 

Consumer base and future aspect of

E-mail ID

BBA

E-mail ID pg25065@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

Summer Training Project To study the Consumer Awareness, Perception and Attitude towards equity trading



Priyanka Omar

22 Years

Rajendra Kumar Prajapati

**Oualification** M.Com

E-mail ID pg25067@smsvaranasi.in

**Summer Training Organization** Vashishtha Capital Consultants Pvt. Ltd.

**Summer Training Project** Study of Individual Mutual Equity Investor Behaviour in Stock Market

**DUAL SPECIALIZATION** 



**Rajnish Raj** 





**Rishabh Mishra** 23 Years



**Ritika Kumari** 26 Years

Qualification BBA

Qualification

E-mail ID

B.A.

E-mail ID pg25068@smsvaranasi.in

**Summer Training Organization Outlook Group** 

**Summer Training Project** B2B Marketing strategies on Social Media

pg25073@smsvaranasi.in

**Summer Training Project** 

Vashishtha Capital

Consultants Pvt. Ltd.

**Summer Training Organization** 

Post Investment Satisfaction And

Investors In Indian Capital Market

Investment Intention Of Equity



**Ravi Shankar Gupta** 

Qualification B.Com

E-mail ID pg25070@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** A Study of correlation between Dining experience and loyalty at Pizza Hut



**Richa Kumari** 23 Years

Qualification B.Com

**Oualification** 

Outlook Group

at outlook

pg25078@smsvaranasi.in

**Summer Training Project** 

Analysis of conversion rate

**Summer Training Organization** 

optimization through digital marketing

B.Com

E-mail ID

E-mail ID pg25075@smsvaranasi.in

**Summer Training Organization** TATA Steel

**Summer Training Project** How to manage stress of employees under this Covid 19 situation



Rituraj 21 Years



Saloni Kumari 22 Years

E-mail ID pg25072@smsvaranasi.in

Qualification

B.Com

**Summer Training Organization** Parekh Integrated Services Pvt. Ltd.

**Summer Training Project** A Study on logistics outsourcing

practices in current business scenario with reference to Parekh Integrated Services Pvt. Ltd

Qualification B.Com

E-mail ID pg25077@smsvaranasi.in

**Summer Training Organization** Vashishtha Capital Consultants Pvt. Ltd.

**Summer Training Project** Perception of Individual Inventors towards Stock Market Operation

**Oualification** B.Com

E-mail ID pg25079@smsvaranasi.in

**Summer Training Organization** TATA Steel

**Summer Training Project** Study the current recruitment cycle time in electrical maintenance and suggest ways to improve it



**Rohit Wahi** 23 Years





DUAL SPECIALIZATION



Saurabh Banerjee 22 Years



Shaurya Jaiswal 22 Years



Shreya Singh 21 Years

**Siddharth Roy** 

24 Years

Qualification B.Com

E-mail ID pg25081@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

**Summer Training Project** A Study on the Service Quality of Rudra Shares and Stock Brokers Ltd. on the basis of SERVQUAL model



Saurabh Singh

#### Qualification B.Com

E-mail ID pg25082@smsvaranasi.in

**Summer Training Organization Outlook Group** 

**Summer Training Project** Measuring the impact of social media marketing campaign

## Qualification B.Com

E-mail ID pg25084@smsvaranasi.in

**Summer Training Organization** Skykart E-commerce & Marketing Pvt. Ltd.

**Summer Training Project** Customer Satisfaction towards Online Shopping with special reference of Effective Management of last mile

**Oualification** B.Com

E-mail ID pg25089@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** Impact of COVID-19 on managing people at work with special reference to Pizza Hut



Shivam

22 Years

**Shubham Maurya** 22 Years

Qualification B.Com E-mail ID

pg25086@smsvaranasi.in

**Summer Training Organization** Skykart E-commerce & Marketing Pvt. Ltd.

Summer Training Project Customer preference towards Online and Offline Shopping

Qualification B.Com

E-mail ID pg25090@smsvaranasi.in

**Summer Training Organization** Outlook Group

**Summer Training Project** Customer focus - A key to service marketing

**Oualification** BBA

> E-mail ID pg25091@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

**Summer Training Project** Factors influencing consumer buying behaviour towards Mutual Fund



Simple Singh

**Oualification** M.Com

E-mail ID pg25092@smsvaranasi.in

**Summer Training Organization** Buildmyinfra Pvt. Ltd.

**Summer Training Project** Research on issues and challenges in building the infrastructure (warehouse& logistic parks)

www.smsvaranasi.com

**DUAL SPECIALIZATION** 



Sonu Singh 23 Years



Swati Shradha 24 Years



**Tony Joseph Vrghese** 25 Years

#### Qualification BBA

**E-mail ID** pg25094@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

Summer Training Project Customer awareness & Satisfaction with the return generated through mutual fund schemes



Srishti Gupta 22 Years

## **Qualification** B.Com

E-mail ID pg25095@smsvaranasi.in

Summer Training Organization Panasonic India Ltd.

Summer Training Project Benchmarking best talent acquisition practices in corporates

**Qualification** B.Com

E-mail ID pg25097@smsvaranasi.in

**Summer Training Organization** Pizza Hut

Summer Training Project Factors influencing Employees Loyalty towards organization with special reference to PizzaHut



E-mail ID pg25100@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

Summer Training Project Effectiveness of Retailing Mix in Big bazaar



**Swati Singh** 24 Years Qualification B.Com

**E-mail ID** pg25098@smsvaranasi.in

Summer Training Organization Lakshmishree Investment & Securities Pvt. Ltd.

Summer Training Project A study on Financial Investment preference and pattern of people of Varanasi

**Qualification** B.A.

E-mail ID pg25101@smsvaranasi.in

Summer Training Organization Outlook Group

Summer Training Project Impact of Brand Positioning on Consumer Learning and Brand Loyalty

Vaishnavi Khanna 22 Years **Qualification** B.Com

E-mail ID pg25102@smsvaranasi.in

**Summer Training Organization** Pizza Hut

Summer Training Project Scope of HR Analytics at Pizaa Hut



Vaishali Srivastava

22 Years

**Victor** 24 Years **Qualification** B.Com

E-mail ID pg25105@smsvaranasi.in

Summer Training Organization Rudra Shares and Stock Brokers Ltd.

Summer Training Project A study on the investment behaviour of common mass





DUAL SPECIALIZATION



Vishal Srivastava 24 Years

## **Qualification** B.Com

**E-mail ID** pg25107@smsvaranasi.in

Summer Training Organization Vodafone Idea Ltd.

Summer Training Project Changes in Buying Behaviour of Customers post COVID 19 as per telecommunication industry

**DUAL SPECIALIZATION** 



Abhimanyu Kumar



Akanksha Agrawal 25 Years



Akanksha Srivastava 22 Years

## Qualification B.Com

Qualification

Kandhenu Group

B.Com

E-mail ID

E-mail ID mba07003@smsvaranasi.in

**Summer Training Organization** Swastika Investment

**Summer Training Project** A Study on Investor Preference towards Equity in Varanai City

mba07007@smsvaranasi.in

**Summer Training Project** 

**Summer Training Organization** 

Study on the distribution network

Strategy of Kamdhenulspat ltd.



Abhay K. Baranawal

#### Qualification B.Com

Qualification

**Outlook Group** 

B.Com

E-mail ID

E-mail ID mba07002@smsvaranasi.in

**Summer Training Organization** Parekh Integrated Services Pvt. Ltd.

**Summer Training Project** 

mba07009@smsvaranasi.in

Summer Training Project Effectiveness of channels of

distribution in service delivery

**Summer Training Organization** 

A Study on the impact of Information technology in Supply chain Industry with special reference to Parekh Integrated Services Pvt. Ltd

Akanksha Rai

Qualification

B.Com

E-mail ID mba07011@smsvaranasi.in

**Summer Training Organization** Future Lifestyle Fashion Ltd. (Brand Factory)

**Summer Training Project** A study on the Catchment Area analysis of the Brand factory with special reference to Kolkata Behala

**Oualification** B.Com

E-mail ID mba07013@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** A study on Consumer purchase behaviour towards Pizza Hut

Aman Singh 22 Years

Qualification BCA

**Oualification** 

E-mail ID

BCA

E-mail ID mba07010@smsvaranasi.in

**Summer Training Organization** Future Lifestyle Fashion Ltd. (Brand Factory)

mba07012@smsvaranasi.in

**Summer Training Organization** 

Product and services provided by

NJ India Investment Pvt. Ltd.

**Summer Training Project** 

NJ India Investment Pvt. Ltd

**Summer Training Project** A study on the Catchment Area analysis of the Brand factory with special reference to Kolkata Salt Lake

**Akash Kumar** 22 Years



Amanpreet Singh Gill



**DUAL SPECIALIZATION** 



Amit Kumar 23 Years



Anand Trivedi 22 Years



Anchal Singh 22 Years Qualification B.Com

E-mail ID mba07014@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

Summer Training Project A study on the effectiveness of services provided by Rudra Shares and Stock Brokers Ltd.



E-mail ID mba07018@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

Summer Training Project A Study on Marketing Mix Strategy used in Retail Sector with special reference to Big Bazaar

Qualification B.Com

**Oualification** 

B.Com

E-mail ID

E-mail ID mba07020@smsvaranasi.in

Summer Training Organization VRS Foods Ltd. (Paras Dairy)

Summer Training Project A study on awareness and acceptance level of "PARAS"

mba07027@smsvaranasi.in

Future Retail (Big Bazaar)

**Summer Training Project** 

Benefits @ Big Bazaar.

Digital Mode of Payments and

**Summer Training Organization** 



**Anchal Sharma** 

22 Years

**Amitesh Rai** 

22 Years

Anchal Singh 23 Years

Apoorv Singh 21 Years

#### Qualification B.Com

E-mail ID mba07015@smsvaranasi.in

Summer Training Organization Parekh Integrated Services Pvt. Ltd.

Summer Training Project

A study on the impact of Supply Chain Information Systems on the effectiveness & efficiency of business practices with special reference to Parekh Integrated Services Pvt. Ltd.

Qualification B.Com

**E-mail ID** mba07019@smsvaranasi.in

Summer Training Organization Vodafone Idea Ltd.

Summer Training Project Effect of COVID 19 on Telecommunication business and How Vodafoneidea is dealing with it

Qualification B.Sc

E-mail ID mba07021@smsvaranasi.in

Summer Training Organization Vashistha Capital Consultants Pvt. Ltd.

Summer Training Project To Study the Investors Awareness and Perception of Capital Market

**Qualification** BBA

E-mail ID mba07028@smsvaranasi.in

Summer Training Organization Swastika Investment

Summer Training Project To Study the Consumer Awareness Perception and Attitude Towards Equity Trading

Anvesha Jaiswal 22 Years

**DUAL SPECIALIZATION** 



Apoorva Upadhyay 24 Years



**Ashwani K. Jaiswal** 24 Years



Bhaskar Tiwari 24 Years

**Qualification** B.Com

E-mail ID mba07029@smsvaranasi.in

**Summer Training Organization** Pizza Hut

Summer Training Project Impact of digital marketing communications on consumer buying intensions for Pizza Hut



Ashutosh Tiwary 22 Years

#### **Qualification** B.Com

E-mail ID mba07032@smsvaranasi.in

Summer Training Organization Outlook Group

**Summer Training Project** A Study on Online Marketing

**Qualification** B.Com

E-mail ID mba07033@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

Summer Training Project A Study on Role of Information Technology in NBFC with reference to Rudra Shares and Stock Brokers Ltd.



Ashwani Kumar Singh 23 Years **Qualification** BBA

E-mail ID mba07034@smsvaranasi.in

Summer Training Organization Outlook Group

Summer Training Project Impact of Print Media on Teenagers

**Qualification** B.A.

E-mail ID mba07036@smsvaranasi.in

Summer Training Organization Outlook Group

Summer Training Project The Impact Of Sales Motivation On Organizational Performance.



**Daksh Pratap Singh** 21 Years Qualification B.Com

E-mail ID mba07043@smsvaranasi.in

**Summer Training Organization** Pizza Hut

Summer Training Project A Study on online advertisement campaign of Pizza Hut



Diksha Pandey 21 Years B.Sc

**Oualification** 

Summer Training Organization Berger Paints India Ltd.

Summer Training Project Customer Buying Behaviour towards products of Asian Paints and Berger Paints



**Dimple Punjabi** 24 Years **Qualification** B.Com

E-mail ID mba07045@smsvaranasi.in

Summer Training Organization Future Lifestyle Fashion Ltd. (Brand Factory)

Summer Training Project A study on the Catchment Area analysis of the Brand factory with special reference to Raipur



**DUAL SPECIALIZATION** 



**Disha Singh** 

Qualification B.Com

E-mail ID mba07046@smsvaranasi.in

**Summer Training Organization** Buildmyinfra Pvt. Ltd.

**Summer Training Project** Lead Generation in Cold Chain



**Eram Fatima** 24 Years

#### Qualification BBA

Qualification

B.Com

E-mail ID

E-mail ID mba07048@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

**Summer Training Project** A Study on Home deliver channel creation for Big Bazar and its efficiency

mba07050@smsvaranasi.in

Future Retail (Big Bazaar)

**Summer Training Project** 

mba07056@smsvaranasi.in

**Summer Training Project** 

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

A study on the Factors Influencing

Consumer Buying Behaviour while

Rudra Shares and Stock Brokers Ltd.

process of Big Bazaar

Qualification

BBA

E-mail ID

A study on Front and Back end

**Summer Training Organization** 

**Faiz Ahmad** 26 Years



Himanshu Jaiswal 23 Years

Qualification B.Com

E-mail ID mba07049@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** A study on Internal Vs External Marketing - A Comparison with special reference ot Pizza Hut



Garima Keshari 22 Years

**Oualification** 

E-mail ID

BBA

Qualification

Om Logistics Ltd.

mba07060@smsvaranasi.in

**Summer Training Project** 

Summer Training Organization

A Study on the Distribution and

Communication Mix Strategy for OM

logistics Ltd to enhance its reach in

B.Com

E-mail ID

the market

mba07055@smsvaranasi.in

NJ India Investment Pvt. Ltd.

An Analysis of Investors Perception Towards Mutual Funds with Reference to NJIndia Investment Pvt. Itd



Himanshu Mishra 22 Years



Qualification BCA

E-mail ID mba07063@smsvaranasi.in

Summer Training Organization Future Lifestyle Fashion Ltd. (Brand Factory)

**Summer Training Project** A study on the Catchment Area analysis of the Brand factory with special reference to Kolkata Chinar Park

Jagriti Gupta

Jyoti Upadhyay

**Summer Training Organization** 

**Summer Training Project** 

**DUAL SPECIALIZATION** 



**Kartikey Mishra** 22 Years



**Monika Patel** 22 Years



Nikita Jaiswal 23 Years

Qualification BBA

E-mail ID mba07064@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** A study on Preference of People of Varanasi towards Pizza Hut



**Manisha Singh** 22 Years

Qualification B.Com

Qualification

B.Sc

E-mail ID

Pizza Hut

E-mail ID mba07071@smsvaranasi.in

**Summer Training Organization** Kandhenu Group

**Summer Training Project** A study on consumer perception toward kamdhenulspat ltd. product with respect to competitors

mba07074@smsvaranasi.in

**Summer Training Project** 

loyalty towards Pizza Hut

**Summer Training Organization** 

A study on the Factors affecting the

customer satisfaction and customer

Qualification B.Com

E-mail ID mba07073@smsvaranasi.in

**Summer Training Organization** Duravit India Pvt. Ltd.

**Summer Training Project** Influencers Marketing and Engagement



**Monika Singh** 

Qualification B.A.

E-mail ID mba07077@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** A study on consumer awareness, perception, attitude and loyalty towards Pizza Hut



**Nitish Kumar Patel** 25 Years

Qualification B.A.

E-mail ID mba07079@smsvaranasi.in

**Summer Training Organization** Vodafone Idea Ltd.

**Summer Training Project** Future of Traditional Channel sales post COVID 19.What are the measures that Vodafoneidea would take to Cop Up



**Prateek Singh** 30 Years

**Oualification** M.Tech

E-mail ID mba07084@smsvaranasi.in

**Summer Training Organization** Om Logistics Ltd.

**Summer Training Project** A study on marketing-mix strategies used by OM Logistics Ltd. (services-7 P's)



**Reema Jaiswal** 25 Years

**Oualification** B.Com

E-mail ID mba07095@smsvaranasi.in

**Summer Training Organization** Banaras Beads Ltd.

**Summer Training Project** Financial Health Assessment of BBL



**DUAL SPECIALIZATION** 



**Rishabh Jaiswal** 24 Years



**Rupal Pandey** 22 Years



Sandeep Kumar Singh 28 Years

**Oualification** M.Com

Qualification

mba07100@smsvaranasi.in

Lakshmishree Investment &

**Summer Training Project** 

Securities Pvt. Ltd.

**Oualification** 

B.Tech

E-mail ID

**Summer Training Organization** 

A study on the factors influencing

Consumer Buying Behaviour while

purchasing a Financial Product

mba07103@smsvaranasi.in

**Summer Training Project** 

**Summer Training Organization** 

Rudra Shares and Stock Brokers Ltd.

Impact of covid 19 on different stock broking companies in Varanasi

B.Com

E-mail ID

E-mail ID mba07096@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

**Summer Training Project** Study on possible challenges and opportunities to Indian NBSC in this Covid 19 lock down situation with special reference to Rudra Shares and Stock Brokers Ltd.



**Rohit Singh** 

## Qualification B.Com

E-mail ID mba07098@smsvaranasi.in

**Summer Training Organization** Swastika Investment

**Summer Training Project** A Study On Analysis Of Customer Satisfaction Survey With Respect To

Swastika Investmart Pvt. Ltd.

Qualification B.Com

E-mail ID mba07101@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

**Summer Training Project** A study on the promotional mix used

in retail sector with special reference to Big Bazaar

Qualification B.Com

E-mail ID mba07104@smsvaranasi.in

**Summer Training Organization** Skykart E-commerce & Marketing Pvt. Ltd.

**Summer Training Project** To study the impact of Covid-19 on the Consumer Buying behavior and their purchasing pattern from the E Commerce Portal

Sara Ashraf 24 Years

**Oualification** B.Com

E-mail ID mba07105@smsvaranasi.in

**Summer Training Organization** NJ India Investment Pvt. Ltd.

**Summer Training Project** A Study on Customer Attitude and Perception towards different product related to the Equity Market



Saumay Srivastava 20 Years

**Oualification** B.Com

E-mail ID mba07108@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

**Summer Training Project** A study on marketing strategy being used by different stock broking companies in India



Samriddhi Rai

22 Years

Sanjay Yadav 24 Years

**DUAL SPECIALIZATION** 



**Shalini Pandey** 22 Years



Shraddha Pandey 23 Years



**Siddharth Yadav** 24 Years

Qualification B.Sc

Qualification B.Com

E-mail ID

Big Bazaar

**Oualification** 

E-mail ID

BBA

E-mail ID mba07113@smsvaranasi.in

**Summer Training Organization** NJ India Investment Pvt. Ltd.

**Summer Training Project** A Study of Investment habits of an individual Indian Investors for NJ India Investment Pvt. Itd.

mba07118@smsvaranasi.in

Future Retail (Big Bazaar)

**Summer Training Project** 

mba07125@smsvaranasi.in

**Summer Training Project** A Comparative study of Investment

decisions of Consumers with

reference to Securities trading

**Summer Training Organization** 

Rudra Shares and Stock Brokers Ltd.

**Summer Training Organization** 

A study on the viability of different

payment gateway and its benefits in



Shayma Magsood 22 Years

#### Qualification B.Com

Qualification

B.A.

E-mail ID

E-mail ID mba07114@smsvaranasi.in

**Summer Training Organization** Om Logistics Ltd.

## **Summer Training Project**

mba07124@smsvaranasi.in

Future Retail (Big Bazaar)

**Summer Training Project** 

attitude towards Big Bazaar in

**Summer Training Organization** 

A study on customer perception and

A study on impact & feasibility of digital marketing communication mix of Logistics industry with reference to Om logistics ltd.

Shwetabh Kumar Singh 23 Years

Qualification B.Com

Varanasi

E-mail ID mba07130@smsvaranasi.in

**Summer Training Organization** Future Lifestyle Fashion Ltd. (Brand Factory)

**Summer Training Project** A study on the Catchment Area analysis of the Brand factory with special reference to Patna Raja Bazaar

Vaibhav Srivastava 22 Years

**Oualification** B.Com

E-mail ID mba07138@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

**Summer Training Project** A Study of online Shopping Process of Big Bazaar Store.



Sneha Kumari

23 Years

Vanya Prakash 23 Years

**Oualification** BBA

E-mail ID mba07140@smsvaranasi.in

**Summer Training Organization** Future Lifestyle Fashion Ltd. (Brand Factory)

**Summer Training Project** A study on the Catchment Area analysis of the Brand factory with special reference to Ranchi



DUAL SPECIALIZATION



Vijay Kumar Singh 21 Years Qualification B.Com

E-mail ID mba07144@smsvaranasi.in

Summer Training Organization Outlook Group

Summer Training Project Study of Customer Loyalty

**DUAL SPECIALIZATION** 



Aashutosh Kumar Rai 23 Years



Abhishek Kumar 22 Years



Anamika Singh 23 Years

Qualification B.Sc

Qualification

E-mail ID

B.Sc

E-mail ID mba07001@smsvaranasi.in

**Summer Training Organization** Outlook Group

**Summer Training Project** A Study On Customer Expectations from English Magazine with spl reference to Outlook Group

**Summer Training Organization** 

To study the impact of Covid-19 on

the Consumer Buying behavior and

their purchasing pattern from the

Skykart E-commerce &

**Summer Training Project** 

mba07016@smsvaranasi.in

**Summer Training Project** 

**Summer Training Organization** 

Willowood Crop Sciences Pvt. Ltd.

A project Report on the procedure to

develop a training and development

department and its implication on

Williwood Crop Sciences Pvt.. Ltd.

mba07022@smsvaranasi.in

Skykart E-commerce &

**Summer Training Project** 

**Consumer Preference towards** 

buying grocery& vegetables by

E-commerce with special reference of

Marketing Pvt. Ltd.

Online Shopping

**Summer Training Organization** 

Marketing Pvt. Ltd.

E Commerce Portal

**Oualification** 

**Oualification** 

B.Com

E-mail ID

B.Tech

E-mail ID



**Abhishek Singh** 22 Years

Qualification BCA

Qualification

mba07008@smsvaranasi.in

**Summer Training Project** 

Customer perception towards

marketing mix of major franchising

**Summer Training Organization** 

BBA

E-mail ID

Pizza Hut

E-mail ID mba07005@smsvaranasi.in

**Summer Training Organization Outlook Group** 

**Summer Training Project** Study on effectiveness of employee's role in service delivery



Akanksha Jaiswal 20 Years

models, with special reference to Pizza Hut

> Qualification BCA

E-mail ID mba07017@smsvaranasi.in

**Summer Training Organization** Future Lifestyle Fashion Ltd. (Brand Factory)

**Summer Training Project** A study on the Catchment Area analysis of the Brand factory with special reference to Gangtok

**Oualification** B.Sc

E-mail ID mba07023@smsvaranasi.in

**Summer Training Organization Outlook Group** 

**Summer Training Project** Analysis of Customer Perception towards Magazine with special reference to Outlook Group



**Anchal Verma** 21 Years



Anamika Srivastava 22 Years



Anjali Kumari



**DUAL SPECIALIZATION** 



Ankita Chandel 22 Years



Archana Dixit 21 Years



Ayush Singh 21 Years

**Chahat Shukla** 

22 Years

Qualification B.Com

E-mail ID mba07025@smsvaranasi.in

**Summer Training Organization** VRS Foods Ltd. (Paras Dairy)

**Summer Training Project** Stress Management

mba07030@smsvaranasi.in

Skykart E-commerce &

**Summer Training Project** 

Consumer awareness attitude

Marketing Pvt. Ltd.

towards Skykart

**Summer Training Organization** 



**Anup Kumar Dubey** 22 Years

#### Qualification BBA

E-mail ID mba07026@smsvaranasi.in

**Summer Training Organization** Vashistha Capital Consultants Pvt. Ltd.

**Summer Training Project** To Study Perception, Attitude and Behaviour Of Individual Investors in Varanasi

mba07031@smsvaranasi.in

Duravit India Pvt. Ltd.

**Summer Training Project** 

Brand on Digital Platform

**Summer Training Organization** 

Trade Marketing and Promoting



**Arfeen Reyaz** 

Qualification BBA

Qualification B.Sc

E-mail ID

mba07035@smsvaranasi.in

**Summer Training Organization** Outlook Group

**Summer Training Project** B2C Marketing strategies on Social Media



Bhavya Singh 21 Years

Qualification

B.A.

Qualification

B.Com

E-mail ID

E-mail ID

mba07037@smsvaranasi.in

**Summer Training Organization** Outlook Group

**Summer Training Project** Identify sales management and sales leadership

**Oualification** B.Com

E-mail ID mba07038@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** A Study on the Consumer Behaviour Towards the Pizza Hut



**Chaitanya Kumar Dubey** 

**Oualification** B.Sc

E-mail ID mba07039@smsvaranasi.in

**Summer Training Organization** NJ India Investment Pvt. Ltd.

**Summer Training Project** General Study on SIP

# E-mail ID

**DUAL SPECIALIZATION** 



Chandra P. Dev Pandey



**Divya Singh** 



Gaurav Rai 22 Years

#### Qualification BBA

Qualification

**Eupheus Learning** 

B.Com

BCA

**Oualification** 

B.Sc

E-mail ID

E-mail ID

E-mail ID mba07040@smsvaranasi.in

**Summer Training Organization** Swastika Investment

**Summer Training Project Customer Perception Towards** Investment In Equity & Mutual Funds



**Chandra Pratap Shastri** 

## Qualification B.Tech

Qualification

B.Com

E-mail ID

E-mail ID mba07041@smsvaranasi.in

**Summer Training Organization** Future Lifestyle Fashion Ltd. (Brand Factory)

## **Summer Training Project**

mba07051@smsvaranasi.in

**Summer Training Project** 

**Summer Training Organization** 

A Study on Financial Investment

preference and pattern of people of

Varanasi, with special reference to Rudra Shares and Stock Brokers Ltd.

Rudra Shares and Stock Brokers Ltd.

A study on the Catchment Area analysis of the Brand factory with special reference to Guwahati

**Garima Singh** 22 Years

Qualification

mba07047@smsvaranasi.in

**Summer Training Project** 

in Talent Acquisition"

**Summer Training Organization** 

A comprehensive study on "Innovation

E-mail ID mba07052@smsvaranasi.in

**Summer Training Organization** Future Lifestyle Fashion Ltd. (Brand Factory)

**Summer Training Project** A study on the Catchment Area analysis of the Brand factory with special reference to Kolkata BT Road

mba07054@smsvaranasi.in

**Summer Training Project** 

**Summer Training Organization** 

Parekh Integrated Services Pvt. Ltd.

A study on the Impact and viability of

digital marketing communications for

Parekh Integrated Services Pvt. Ltd.

Harshita Banka 21 Years



**Oualification** BCA

E-mail ID mba07057@smsvaranasi.in

**Summer Training Organization** Future Lifestyle Fashion Ltd. (Brand Factory)

**Summer Training Project** A study on the Catchment Area analysis of the Brand factory with special reference to Kolkata Dumdum



Himadri Upadhyay



BBA E-mail ID mba07053@smsvaranasi.in

**Oualification** 

**Summer Training Organization** Future Lifestyle Fashion Ltd. (Brand Factory)

**Summer Training Project** A study on the Catchment Area analysis of the Brand factory with special reference to Patna Godavari



Hritika Srivastava 23 Years



**DUAL SPECIALIZATION** 



**Indrajit Singh Chauhan** 



Juhi Rastogi



Kirti Sharma 22 Years

Qualification BCA

E-mail ID mba07059@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** A study of Consumer satisfaction towards Operational efficiency and on time performance for Pizza Hut



**Kumari Twinkle** 23 Years

## Qualification B.Com

E-mail ID mba07067@smsvaranasi.in

**Summer Training Organization** Willowood Crop Sciences Pvt. Ltd.

**Summer Training Project** A Study on the Hiring Process to be implemented for a new plant of Williwood Crop Sciences Pvt.Ltd

Qualification B.Tech

E-mail ID mba07061@smsvaranasi.in

**Summer Training Organization** Om Logistics Ltd.

**Summer Training Project** A study on implementing new training techniques for employees growth while retaining the existing training program.

**Oualification** BBA

mba07065@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

**Summer Training Project** A study on Customer patronage pattern of Rudra Shares and Stock Brokers Ltd.



Jyoti Singh

Investment & Services Pvt. Ltd.

Securities Pvt. Ltd.

Qualification

mba07062@smsvaranasi.in

Lakshmishree Investment &

**Summer Training Project** 

A study on the effectiveness of

services provided by Lakshmishree

Summer Training Organization

E-mail ID

BBA

Qualification B.Com

E-mail ID mba07066@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** A study on the performance appraisal strategy used in the Industry

**Mahima Singh** 24 Years

## **Oualification** B.Sc

E-mail ID mba07069@smsvaranasi.in

**Summer Training Organization** Outlook Group

**Summer Training Project** The Awareness of Print Media



**Komal Mishra** 

22 Years

Maninder Gupta 23 Years

## **Oualification BBA**

E-mail ID mba07070@smsvaranasi.in

**Summer Training Organization** Future Lifestyle Fashion Ltd. (Brand Factory)

## **Summer Training Project**

A study on the Catchment Area analysis of the Brand factory with special reference to Kolkata Garia SugamSudhir

# E-mail ID

**DUAL SPECIALIZATION** 



**Monika Pandey** 



**Nitish Kumar** 25 Years



**Piyusha Dubey** 22 Years

#### Qualification BBA

E-mail ID mba07072@smsvaranasi.in

**Summer Training Organization** Parekh Integrated Services Pvt. Ltd.

**Summer Training Project** A study on the Marketing Mix Strategy used by the Industry and model to be replicated in the Parekh Integrated Services Pvt. Ltd.



Nidhi Yadav 23 Years



Qualification

B.Sc

E-mail ID

Pizza Hut

E-mail ID mba07076@smsvaranasi.in

**Summer Training Organization** Pizza Hut

## **Summer Training Project**

mba07080@smsvaranasi.in

Summer Training Project

**Summer Training Organization** 

Study on possible challenges and

opportunities to Indian Franchisee

A study on the training and development model which are prevalent in the hospitality industry, with special reference to Pizza Hut

#### Qualification B.Sc

E-mail ID

mba07078@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

**Summer Training Project** A Study on the Consumer Buying Behaviour Towards the Rudra Shares and Stock Brokers Ltd.



**Nitish Kumar Singh** 23 Years

model restaurants with special reference to Pizza Hut

> Qualification B.Com

E-mail ID mba07082@smsvaranasi.in

**Summer Training Organization Outlook Group** 

**Summer Training Project** Consumer Behaviour on outlook

#### **Oualification** BBA

**Oualification** 

E-mail ID

in Bhadohi

BBA

E-mail ID mba07081@smsvaranasi.in

**Summer Training Organization** Om Logistics Ltd.

## **Summer Training Project** A study on the motivational factor which may impact performance of the workers of OM Logistics Ltd to handle future pandemic situation.

mba07083@smsvaranasi.in

NJ India Investment Pvt. Ltd.

**Summer Training Project** 

**Summer Training Organization** 

Investment Pattern and Customer

Perception towards Mutual Fund



Pragati Singh 21 Years



**Prashant Upadhyay** 24 Years



Preeti Verma

**Oualification** B.Com

E-mail ID mba07085@smsvaranasi.in

**Summer Training Organization** BattWheelz Mobility Solutions Pvt. Ltd.

**Summer Training Project** Workforce Management



**DUAL SPECIALIZATION** 



**Priya Singh** 



Priyadarshni 23 Years



**Priyanka Singh** 23 Years

Qualification BBA

E-mail ID mba07086@smsvaranasi.in

**Summer Training Organization** Vashistha Capital Consultants Pvt. Ltd.

**Summer Training Project** Investment Pattern and Customer Perception towards mutual funds in Varanasi



E-mail ID mba07088@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

**Summer Training Project** A Study on Strategic decisions for Marketing in Big Bazaar to increase penetration



**Priya Singh** 25 Years

### Qualification B.A.

E-mail ID mba07087@smsvaranasi.in

**Summer Training Organization** Vashistha Capital Consultants Pvt. Ltd.

**Summer Training Project** Customer Attitude/Perception towards Demate Account

mba07089@smsvaranasi.in

**Summer Training Project** 

Varanasi towards NBFCs

**Summer Training Organization** 

Rudra Shares and Stock Brokers Ltd.

A study on the Preference of People of



**Priyanka Kapoor** 22 Years

Qualification B.Com

Qualification

B.Com

E-mail ID

E-mail ID mba07091@smsvaranasi.in

**Summer Training Organization** Panasonic India Ltd.

**Summer Training Project** Benchmarking best gender diversity practices in corporates



Raj Yadav

**Oualification** BBA

E-mail ID mba07092@smsvaranasi.in

**Summer Training Organization** Om Logistics Ltd.

**Summer Training Project** A study on deriving different strategies of Supply Chain & Logistics Management companies with reference to Om Logistics Ltd.



Puja Kumari

21 Years

**Rama Sharma** 23 Years

**Oualification** BCA

E-mail ID mba07093@smsvaranasi.in

**Summer Training Organization** Om Logistics Ltd.

**Summer Training Project** Humanitarian Promotional Response to the COVID- 19 Lockdown in the context of OM Logistics Ltd.

# Qualification

E-mail ID mba07090@smsvaranasi.in

BBA

**Summer Training Organization** Panasonic India Ltd.

**Summer Training Project** Benchmarking Digital HR practices

**DUAL SPECIALIZATION** 



E-mail ID mba07094@smsvaranasi.in

Summer Training Organization Outlook Group

Summer Training Project Reasons for brand failure



**Rishu Rani** 21 Years

#### Qualification BBA

E-mail ID mba07097@smsvaranasi.in

Summer Training Organization Outlook Group

Summer Training Project Study of Sales Promotion and Analysis Of Print Media

mba07102@smsvaranasi.in

**Summer Training Project** 

**Summer Training Organization** 

Analytical study of the financial

performance of Rudra Shares and

Rudra Shares and Stock Brokers Ltd.



**Ravi Kumar Singh** 

Ruchi Srivastava 25 Years



Satyam Singh 22 Years



Qualification

**Oualification** 

Eupheus Learning

E-mail ID

BBA

mba07099@smsvaranasi.in

Summer Training Organization Buildmyinfra Pvt. Ltd.

Summer Training Project Training & Development More Efficient & Effective Orientation for Organization

mba07106@smsvaranasi.in

Summer Training Project A study on the readiness and

Digital learning solutions

**Summer Training Organization** 

preference of varanasi schools for



Sanatva Kumar Singh 22 Years

Qualification

BBA

Stock Brokers Ltd.

Qualification

BBA

E-mail ID

E-mail ID mba07107@smsvaranasi.in

Summer Training Organization Future Lifestyle Fashion Ltd. (Brand Factory)

Summer Training Project A study on the Catchment Area analysis of the Brand factory with special reference to Bhubaneshwar

Saurabh Gupta 21 Years

## **Qualification** BBA

E-mail ID mba07109@smsvaranasi.in

Summer Training Organization Outlook Group

Summer Training Project Study of consumer behavior in Print industry



Satyansh Srivastava

Saurabh Pandey 22 Years **Qualification** B.A.

E-mail ID mba07110@smsvaranasi.in

**Summer Training Organization** Pizza Hut

Summer Training Project A study of shifts in buying behaviour during COVID19, with special reference to Pizza Hut



DUAL SPECIALIZATION



Shachi Srivastava 22 Years



Sherai Singh Patel 23 Years



**Shivangi Vij** 24 Years

Qualification B.Com

E-mail ID mba07111@smsvaranasi.in

**Summer Training Organization** Pizza Hut

Summer Training Project A study on the Measurement of Brand awareness and brand perception of Pizza Hut



Shadwal Baranwal 23 Years

#### **Qualification** B.Com

E-mail ID mba07112@smsvaranasi.in

Summer Training Organization Rudra Shares and Stock Brokers Ltd.

Summer Training Project A study on the Scope of NBFCs in the financial inclusion initiative of the government

Qualification BCA

E-mail ID mba07115@smsvaranasi.in

Summer Training Organization Future Lifestyle Fashion Ltd. (Brand Factory)

Summer Training Project A study on the Catchment Area analysis of the Brand factory with special reference to Cuttack



E-mail ID mba07117@smsvaranasi.in

**Summer Training Organization** Pizza Hut

Summer Training Project An empirical study on "How Covid-19 is changing hiring patterns" for ground staff of Pizza Hut



Qualification B.Com

Qualification

mba07116@smsvaranasi.in

**Summer Training Project** 

**Summer Training Organization** 

An analysis of Consumer Adoption of

products with reference to Pizza Hut

B.Com

E-mail ID

Pizza Hut

E-mail ID mba07119@smsvaranasi.in

Summer Training Organization Eupheus Learning

Summer Training Project A study on best HR practices followed across Educational Industry



**Shubham K. Baranwal** 23 Years

## **Qualification** B.Com

E-mail ID mba07120@smsvaranasi.in

Summer Training Organization Rudra Shares and Stock Brokers Ltd.

Summer Training Project A Study on the Customer awareness &satisfaction towards Financial Products sold in the market with special reference to Rudra Shares and Stock Brokers Ltd.



**Shubham Pathak** 24 Years

## **Qualification** BCA

E-mail ID mba07121@smsvaranasi.in

Summer Training Organization Parekh Integrated Services Pvt. Ltd.

## Summer Training Project Marketing Strategy and Penetration Strategy used in the supply chain industry and can be implemented in of Parekh Integrated Services Pvt. Ltd.



**Shreya Kapoor** 24 Years

**DUAL SPECIALIZATION** 



**Shweta Pandey** 



Simmi Gupta 23 Years



**Smita Singh** 22 Years

Sujata Singh 22 Years

#### Qualification B.A.

E-mail ID mba07122@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

**Summer Training Project** A study on the market mix strategy being used by Rudra Shares and Stock Brokers Ltd.



**Shweta Singh** 

## Qualification BBA

E-mail ID mba07123@smsvaranasi.in

**Summer Training Organization** Kandhenu Group

**Summer Training Project** A study to identify what motivates

staff towards better performance in Kamdhenulspat Ltd.

## Qualification BBA

E-mail ID

mba07126@smsvaranasi.in

**Summer Training Organization** Om Logistics Ltd.

**Summer Training Project** Generate awareness program of ESI and PF benefit and effective utilization of it in context Of OM Logistics employees.

#### Qualification B.Com

**Oualification** 

Vashistha Capital

Consultants Pvt. Ltd.

**Summer Training Project** 

towards Mutual Funds"

B.Sc

E-mail ID

E-mail ID mba07128@smsvaranasi.in

**Summer Training Organization** Future Retail (Big Bazaar)

## **Summer Training Project** A study on opportunities and challenges came into the Retail market for Big Bazaar due covid 19 pandemic situation.

mba07131@smsvaranasi.in

**Summer Training Organization** 

A study on "Customer's Perception

Simranjeet Singh

Qualification

mba07129@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** A study on different advertisement campaign being used by Pizza Hut

## **Oualification** BBA

E-mail ID mba07132@smsvaranasi.in

**Summer Training Organization** Pizza Hut

**Summer Training Project** A Study on the influence of Organizational culture on employee performance.

## www.smsvaranasi.com

## Pizza Hut **Summer Training Project** A study on the parameter of employee satisfaction of ground staff.

mba07127@smsvaranasi.in

**Summer Training Organization** 

Qualification

BBA

E-mail ID

B.Com

E-mail ID

# Smriti Dwivedi 21 Years



Swastika Singh 23 Years



**DUAL SPECIALIZATION** 



Swati 23 Years



Ujala 23 Years

Vaibhav Srivastava 23 Years

#### Qualification B.Sc

Qualification

mba07136@smsvaranasi.in

**Summer Training Project** 

Family Decision Making to

mba07139@smsvaranasi.in

A Comparative study of Investment

Products being offered by banks as

well as Stock Broking companies

visit restaurants

Qualification

B.Com

E-mail ID

**Summer Training Organization** 

A Study on Role of Children in the

B.Com

E-mail ID

Pizza Hut

E-mail ID mba07133@smsvaranasi.in

**Summer Training Organization** Willowood Crop Sciences Pvt. Ltd.

**Summer Training Project** A study on different performance Management system actively used in the industry, with special reference to Williwood Crop Sciences Pvt..Ltd



**Tripti Singh** 

#### Qualification B.Com

Qualification

E-mail ID

BBA

E-mail ID mba07135@smsvaranasi.in

**Summer Training Organization** Hero Motocorp Ltd.

**Summer Training Project** 

mba07137@smsvaranasi.in

**Summer Training Project** 

Crop Sciences Pvt. Ltd

Qualification

**Summer Training Organization** 

Willowood Crop Sciences Pvt. Ltd.

Study on the prevalent compliance

norms in the Crop science industry

which can be replicated in Williwood

A study on different performance appraisal with special reference to hero motocorp



Vaibhav Dixit 23 Years



Varsha Singh 23 Years

B.Com E-mail ID mba07141@smsvaranasi.in

> **Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

A Study on Service Quality and Customer Satisfaction of Rudra Shares and Stock Brokers Ltd. in

#### **Oualification** BBA

E-mail ID mba07143@smsvaranasi.in

**Summer Training Organization** Om Logistics Ltd.

## **Summer Training Project**

A Study on the performance enhancement parameter for the ground staff of OM Logistics Ltd. based on prevalent models available in the market.

## **Summer Training Organization** Rudra Shares and Stock Brokers Ltd. **Summer Training Project**



Varsha Singh 23 Years

#### **Oualification** BBA

E-mail ID mba07142@smsvaranasi.in

**Summer Training Organization** Om Logistics Ltd.

**Summer Training Project** A Study on the Relationship between Academic Performance and Actual Business deliverables of Management Students within OM logistics ltd.



Vartika Singh

**Summer Training Project** 

Varanasi Region

**DUAL SPECIALIZATION** 



Virendra Chaurasiya 21 Years



E-mail ID mba07145@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

Summer Training Project Applying marketing to Securities Companies: Scope and limits with reference to the state of Uttarpradesh.



**Vishal Jaiswal** 24 Years

Qualification B.Sc

E-mail ID mba07146@smsvaranasi.in

Summer Training Organization Pizza Hut

Summer Training Project Social Media as a promotional tool an exploratory study for Pizza Hut



Vishnu Kant Mishra 24 Years



Vivek Singh 21 Years

**Qualification** B.Tech

E-mail ID mba07148@smsvaranasi.in

Summer Training Organization Kandhenu Group

Summer Training Project Influence of Organizational Culture on the Employees Performance - A Study of Kamdhenu Ispat Ltd.

Qualification B.Com

E-mail ID mba07150@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

Summer Training Project

The Role of Relationship Marketing in Securities companies with Special Rudra Shares and Stock Brokers Ltd.



Vivek Kumar Das 22 Years



E-mail ID mba07149@smsvaranasi.in

**Summer Training Organization** Rudra Shares and Stock Brokers Ltd.

Summer Training Project A study on the role of NBFCs in financial empowerment of Citizen of Varanasi



# Students' Profile-2021 MASTER OF COMPUTER APPLICATIONS

MCA



Prabhakar Upadhyay 24 Years

Mayank K. Jaiswal

23 Years

- E-mail ID mca0702@smsvaranasi.in
- Last Qualification BCA
- Computer Proficiency Word Processing, Graphics
- Language C, C++, Java
- Operating System Windows, Linex, Microsoft
- Markup Language HTML, XML
- **Scripting Languages** Python, PHP
- Designing Tools Python, Java Script, PHP
- RDBMS SQL, MySQL
- Area of Interest Cyber Security
- Project Handled Online Examination System

**E-mail ID** mca0701@smsvaranasi.in

- Last Qualification BCA
- Computer Proficiency Programming, Database
- Language C, C++, Python
- Operating System Windows, Linex, Macintoch
- Markup Language HTML, XML
- Scripting Languages Java Script
- Designing Tools HTML, CSS
- A RDBMS MY SQL
- Area of Interest Web Designing, AI

Project Handled Online Examination system



Prakhar Varshney 24 Years

- E-mail ID mca0703@smsvaranasi.in
- Last Qualification BCA
- Computer Proficiency Programming, Multimedia
- **Language** C, C++, PHP
- Operating System Windows, Linex, Macintoch
- Markup Language HTML, XML
- Scripting Languages Java Script
- Designing Tools HTML, CSS
- RDBMS MY SQL
- Area of Interest
  Web Development
- Project Handled Stock Management



## INTERESTED RECRUITERS MAY CONTACT

## D K Tripathi

(General Manager-Training & Placement Cell) Mobile No. : 0-9935064429 E-mail : placement@smsvaranasi.com dktripathi@smsvaranasi.com

## www.smsvaranasi.com



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